

PARTNER OVERVIEW

THE FUSION CONNECT PARTNER PROGRAM



When you partner with Fusion Connect, we put our experience to work for you. We can help you expand your market position and offer your clients a diverse range of cloud communications and connectivity services.

By supplying the right tools and dedicated sales and support resources, we can help you win business and keep your customers satisfied. Here are a few reasons why leading IT consultants, Master Agents and VARs have joined our vast network of partners.

Lucrative Earning Potential

Enjoy timely residual payments or one-time commissions for every deal. It's your choice. You can also add to your earnings with generous spiffs and close more sales with competitive end-user promotions.

Support for Success

Get training and dedicated sales support that nurtures the partnership and assists with onboarding, including initial quoting and ordering.

Diverse Nationwide Portfolio

Expand your portfolio of business services, including Business Voice, Unified Communications, SD-WAN, Managed Security, Internet Access, and Managed WiFi, all available from one trusted, nationwide provider.

Flexible Partner Programs

Fusion Connect offers flexible programs for every partner type and size. (See reverse.)

WHY FUSION CONNECT

Flexible Partner Programs

Pick the program that fits your business model.

Huge Earning Potential

Earn timely residual payments or one-time commissions, plus increase your earning potential with lucrative spiffs.

Diverse Portfolio

Expand your portfolio of business services to include SD-WAN, Managed WiFi, Business Voce, UCaaS, and a broad range of Internet Access.

Support for Success

Get dedicated support from our expert Channel Teams and Sales Engineers who help you from pre-sale to close, through implementation and activation.

Experienced Customer Support

Our knowledgeable, U.S.-based technical experts are available to assist you, 24/7.

One Provider. One Point of Contact.

Fusion Connect alleviates complex challenges associated with managing multi-vendor environments.

Available Programs

Alliance Partner

Fusion Connect's Alliance Partners are paid competitive residual commissions based on an annual revenue commitment.

- Ideal for Value Added Resellers (VARs), systems integrators and phone interconnects with customers that require a broad range of nationwide service
- Sell Fusion Connect services directly or with the help from Fusion Connect's sales team
- Access a dedicated Channel Sales Manager
- Supports Convey participation

Referral Partner

Referral Partners are paid a one-time commission for each new customer deal once it installs. Referral Partners do not have to commit to a specific revenue volume.

- Ideal for IT consultants that serve a small customer base
- We will work with you in any manner possible to help you succeed. The Fusion Connect sales team works directly with your customers, or we can provide back-end assistance to support your efforts
- No program fees or financial investment

Master Agent

Master Agents are paid at the top of our commission scale based on an agreed upon annual revenue commitment.

- Ideal for larger technology solution providers with sub agents or sales representatives who have demonstrated their ability to sell technology services throughout the United States
- Access dedicated account team for pre-sales, post-sales, billing and support
- Supports Convey participation

Get Started Today

Fusion Connect has been delivering technology services and developing industry partnerships for over two decades. Join our partner program and start earning today!

- Visit www.fusionconnect.com/partners/
- Call **888-301-1721**